

#### **AVIATION PROJECT**

**Executive Summary** 



## About the Project Owner

The Metrotel Group is a consultancy firm involved in project development, market & feasibility analysis activities, especially in the Hospitality & Hotel Management Industry.

With over 85 completed projects, the group is the Turkey representative of Golden Tulip Hotels, Suites, & Resorts, the Approved Management Company & Solutions Partner for Franchising Projects of Hilton Worldwide in Turkey and of Wyndham Hotel Group in Turkey & Cyprus.

Specifically relevant to this project proposal, the Metrotel Group is a partner in the Ercan International Airport in the Turkish Republic of North Cyprus.

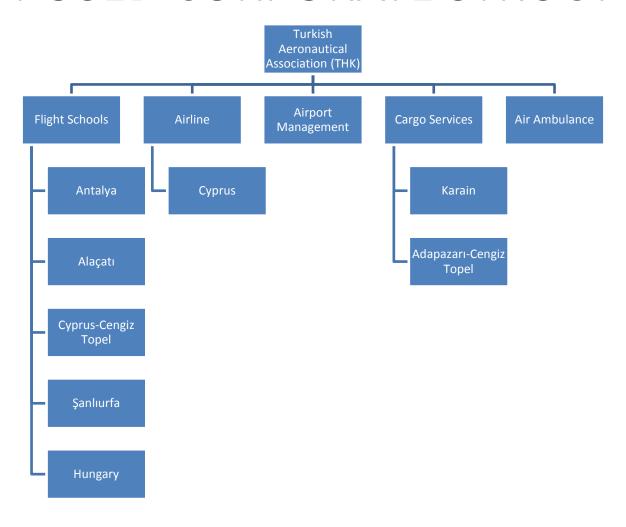


### PROJECT COMPONENTS





#### PROPOSED CORPORATE STRUCTURE





#### TRAINING PORTFOLIO

- Aircraft Pilot
- Aircraft Maintenance
- Helicopter Pilot
- Flight Dispatcher
- Air Traffic Controller
- Aviation Management
- Avionics Technician
- Flight Instructor
- Instrument Rating
- Multi Engine Training
- Seaplane Rating
- Sport Pilot
- Time Building
- Turbine & Jet Transition
- Type Rating
- Unmanned Aircraft Systems



#### SERVICE PORTFOLIO

- Air Start
- Baggage & Cargo Handling
- Cleaning Service
- Deicing & Anti-Icing Service
- Fluid Service
- Fuel Service
- Ground Power Supply
- Hydraulic Power Service
- Lavatory Service
- Maintenance Equipment
- Nitrogen Provision
- Oxygen Provision
- Parts, Spares
- Passenger Access
- Potable Water Provision
- Pre-Conditioned Air
- Safety Equipment
- Towbar & Head Equipment
- Tow Tugs & Pushback Tractors

# LOCAL & INTERNATIONAL MARKET DEMAND



- Turkish Airlines has a pilot deficit of 600 at present, over 4000 pilots and 10,000 cabin personnel will be hired until the year 2023 according to their plan.
- According to Boeing and Airbus, 600,000 new commercial pilots and 548,000 new technicians will be required between 2014-2033.



#### **IMPORTANT POINTS**

- Each Activity will be organized under a different company
- Turkish Aeronautical Association (THK) will be a partner in each company
  - This is important because Turkish Airlines (THY) and the Hungarian Ministry of Transportation will guarantee a steady supply of students and service demand
- The Flight School in Hungary will be financed by the Hungarian Ministry of Transportation
- A group in Qatar will invest in the Cargo company
  - The same group will also send students for training



#### **BANKABLE ASSETS**

- Agreement with Turkish Aeronautical Association (THK) to provide Turkish Airlines to prvide .....
  Students per year for pilot training.
- Agreement with Qatar to provide Turkish Airlines to prvide ..... Students per year for pilot training.